



CHAMP SYSTEMS
INCORPORATED

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WHO IS CHAMP SYSTEMS?

HISTORY

Founded in 1979, Champ Systems, Inc. has emerged as a leading business solutions provider for companies throughout the United States. In 1989 Champ Systems became a Sage Master Developer. As Master Developers we offer customized enhancements for the MAS 90 • MAS 200 software line. Champ Systems is an official Microsoft® Certified Partner with six Microsoft Certified System Engineers on staff. We also are a HP and Compaq authorized reseller, having engineered, designed, and installed hundreds of customized LAN's, WAN's, and Enterprise networks for large and small companies. Champ Systems' corporate office is located in Sacramento, California.

SAGE SOFTWARE

Champ Systems highly recommends Sage Software products. MAS 90, MAS 200, MIP, and Business Works feature advanced, reliable and easy to use business management and accounting capabilities. Receiving *Computer Reseller News*' Resource Planning Product of the Year, these products have proven over and over that they are among the superior accounting packages on the market. These products are available for all of the latest Windows operating systems. Champ Systems can also convert the data in your current accounting system to one of Sage Software's business management & accounting packages. To learn more about one of these Sage products attend one of our FREE seminars or call us for a FREE demo disk and data sheets. **(888) 424-4066**

MICROSOFT CERTIFIED PARTNER

Champ Systems, Inc. is a Microsoft Certified Partner. We are certified by Microsoft to sell, install, and support Microsoft products.



NOT FOR PROFIT & GOVERNMENTAL ACCOUNTING

Champ Systems offers a solution from Sage Software's MIP division for non-profit and governmental organizations. MIP is the leading not-for-profit accounting software developer in the US for small to mid-sized nonprofits, foundations and governmental agencies. As an authorized MIP reseller, we offer expert sales, installation and support services.

For more information on this product or a FREE interactive demo CD-ROM call us at (888) 424-4066 or visit our website at: www.champsystems.com.



SERVICES

- **HARDWARE / SOFTWARE CONSULTATION AND SETUP**
- **SOFTWARE & DATA CONVERSION**
- **CUSTOM PROGRAMMING**
- **TRAINING**
- **SUPPORT CONTRACTS**
- **E-COMMERCE**

HARDWARE / SOFTWARE CONSULTATION AND SETUP

Choosing the right computer system can be an extremely daunting task. However, because of our vast amount of experience we can recommend the best vendors for software applications ranging from operating systems, to accounting packages, to network security and virus protection. Our staff consists of experts who specialize in installing and configuring networks to run smoothly.

Proper setup and training is a high priority for a successful installation. Once the software is installed and optimized for your business, the initial training is conducted in your office on your system. For further training, you may sign up for our training classes, which are taught by a Sage Certified Trainer (See Training Classes Available). After completing the training, you may obtain a quarterly software support contract for on-going telephone assistance.

SOFTWARE & DATA CONVERSION

In life, making the conversion from less obscure situations to highly complex ones can be very challenging. The transition from high school to college can be both intimidating and uncomfortable. Many athletes have also found the transition from playing in college to competing in the pros is not that easy.

However difficult these transitions may be, the majority of us who decide to go on to the next level end up improving ourselves. The same can be done with your software. One thing to consider if you are not completely satisfied with your current accounting system is to convert to one of the *Sage Software* accounting packages. Champ Systems has helped many clients make the transition and we may even be able to convert your data electronically.

CUSTOM PROGRAMMING

Since every business is unique, your needs from MAS 90 • MAS 200 may differ from that of other companies. Customized modifications to MAS 90 • MAS 200 modules saves time by cutting out repetitive data entry. Customers can choose from our selection of catalog enhancements or we can develop a specific enhancement to meet your specific business needs. Our most popular catalog enhancements include: AIA Billing, Accounts Payable Inter-Company Trust Posting, California DE6 Magnetic Media, Cash Basis/Accrual Basis Accounting, Certified Payroll, Direct Deposit, Equipment Cost System, General Ledger to Bank Reconciliation Posting, Job Cost Posting from Sales Order, and Union/Prevailing Wage Payroll.

Champ Systems also offers customized programming for Palm applications. Our Data Link product offers integration with MAS 90 • MAS 200 in real time. Now you and your sales staff can lookup customer data, view invoices, check inventory and enter sales orders all in the palm of your hand. For more information on these enhancements call us at **(888) 424-4066** or visit our website at **www.champsystems.com**.

TRAINING

After installing your accounting system, the next step is training your employees to use the software. We offer training for any software solution or product we provide. Champ Systems also offers training classes for ACT!, one of the leading contact management software packages in the industry.

Both classroom and on-site training are available as well as on-line training classes. The classes are held in our training center in Sacramento and are taught by a Sage Certified Trainer. Our classroom training includes training materials and lunch. For the latest training schedule visit www.champsystems.com. You can even register for classes online!

SUPPORT CONTRACTS

If you anticipate using our Hotline a great deal over the course of a year, then you can benefit from a Software Support Agreement. A Software Support Agreement provides telephone support and consultation for resolution of problems for up to 30 minutes. Support in excess of 30 minutes is billed, in its entirety, at our standard hourly rate. With years of troubleshooting experience, we resolve most calls within 30 minutes - especially for new users.

Hardware Support Agreements cover everything from routine procedures such as cleaning and printer adjustment, to eliminating viruses and replacing faulty workstations. Because support customers receive priority over all other calls, we can generally provide on-site repair or replacement of your hardware within 24 hours.

Our Business Critical Platform Maintenance (BCPM) program offers an innovative approach to network maintenance. During scheduled remote and onsite engagements a CSI technician will monitor the health of your network, tune it to perform better, and even program it to call us when things go wrong! By adding the additional hardware support, you bolster our ability to respond quickly to your emergent computing needs.

E-COMMERCE

Champ Systems can get your company store up on the web easily with the MAS 90 • MAS 200 eBusiness Manager module. This module provides an affordable, out-of-the-box solution for e-commerce that integrates MAS 90 • MAS 200 software with the World Wide Web. This e-commerce solution has been designed so that additional functionality can be added later by plugging in "applets" that fit your specific requirements.

Easily customizable to obtain the look and feel you require on your Web pages, you are provided with multiple cascading style sheets, which allow you to change the look of the entire site quickly and easily. These style sheets can be modified with the style sheet editor included in the module. Editing the provided HTML templates allows you to perform additional customization.

Designed to be put to use without the need for expensive Web consultants or custom programming, eBusiness Manager and eCustomer can be implemented using an Internet Service Provider in a remotely hosted environment with a similar effort to setting up any MAS 90 • MAS 200 module. Despite its simplicity, the modular design and overall architecture make it a very powerful addition to your MAS 90 • MAS 200 business management & accounting system.